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PRESS RELEASE

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The Buying Solution defies gloom with a record financial year

Despite the very tough economic climate, upmarket property buying consultancy, The Buying Solution, has had a record financial year to date, having purchased property on behalf of their clients to a collective value of nearly £150 million. This is up by 23% on the previous year and confirms The Buying Solution's position as the UK's leading property and estate buying consultancy.

The Buying Solution was established as Knight Frank's independent buying consultancy in September 2004. The department has since quadrupled in size and now has four specialised teams covering Prime London, Home Counties, country and estate buying.

In the last four years, The Buying Solution has secured nearly £600 million worth of property on behalf of retained clients, and has purchased eight of the largest country estates that have been offered for sale during this time, including most recently, the much publicised Kelling Estate. Indeed, the top-end country house and estate market has been dominated by The Buying Solution, the majority of which have been confidential, off-market deals. Previous purchases have included the biggest mixed sporting estate sold in the south of England for fifteen years, as well as the purchase of Easton Neston on behalf of an American client, the most valuable Northamptonshire Estate to date.

Managing Partner, Philip Selway, comments: "Even with difficult market conditions through much of the year, we have been involved with some significant deals. Mark Lawson, who heads our estate buying team, has now established himself as the only specialist estate buyer in the business. He has a great understanding of the countryside and rural issues and his unique knowledge of the most exclusive residential markets has enabled him to be at the forefront of estate purchases for his clients.

"In London, Home Counties and across the country, our team know and understand their market place intimately and are backed up by an unrivalled research department providing details of every property that is either on or rumoured to be coming to the market. Whilst the economic outlook for 2009 looks uncertain with a deepening recession, we are retained by a number of buyers who are ready to purchase if the right property becomes available at figures that properly reflect the changing markets."



The independent buying consultancy of Knight Frank LLP

Knight Frank LLP is a limited liability partnership
registered in England with registered number OC305934
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The BUYING SOLUTION

For further information, please contact The Buying Solution on telephone: 01488 657912 or visit the website: www.thebuyingsolution.co.uk

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Editors notes:

The Buying Solution is the independent buying consultancy of Knight Frank LLP, and is the UK's leading property buying consultancy, dedicated to helping its clients find and buy exceptional homes. The Company operates on a completely independent basis with access to all agents and vendors, offering impartial advice in the market place. The team has over 150 years of collective experience in the property market. Clients include high-net-worth British buyers, as well as wealthy international buyers.

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